

**SULIT**



**BAHAGIAN PEPERIKSAAN DAN PENILAIAN  
JABATAN PENDIDIKAN POLITEKNIK DAN KOLEJ KOMUNITI  
KEMENTERIAN PENDIDIKAN MALAYSIA**

**JABATAN PERDAGANGAN**

**PEPERIKSAAN AKHIR  
SESI JUN 2019**

**DPP5033 : PHYSICAL DISTRIBUTION MANAGEMENT**

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**TARIKH : 30 OKTOBER 2019  
MASA : 8.30 PAGI – 10.30 PAGI (2 JAM)**

Kertas ini mengandungi **EMPAT (4)** halaman bercetak.

Esei (4 soalan)

Dokumen sokongan yang disertakan : Tiada

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**JANGAN BUKA KERTAS SOALANINI SEHINGGA DIARAHKAN**

(CLO yang tertera hanya sebagai rujukan)

**SULIT**

**INSTRUCTION:**

This section consists of **FOUR (4)** essay questions. Answer **ALL** questions.

**QUESTION 1**CLO1  
C1

a) Physical distribution is part of logistics activity.

- i. Describe physical distribution. [5 marks]
- ii. Identify **TWO (2)** importances of physical distribution towards supply chain activities. [5 marks]

CLO1  
C2

b) Distributor is a ‘business that does not manufacture its own products but purchase and resell these products’.

- i. Describe **TWO (2)** characteristics of the wholesale distributor. [5 marks]
- ii. Identify **FOUR (4)** roles of distribution function. [10 marks]

**QUESTION 2**

- CLO2  
C1 a) Describe **manufacturer-to-retail (indirect)** channel alternatives in physical distribution activities. [5 marks]
- CLO2  
C2 b) Differentiate between short channel and long channel by using any **TWO (2)** types of characteristics. [10 marks]
- CLO2  
C3 c) Discuss any **TWO (2)** benefits of intermediaries in distribution activities. [10 marks]

**QUESTION 3**

- CLO2  
C2 a) Explain any **TWO (2)** network design issues. [5 marks]
- CLO2  
C3 b) Interpret the inventory replenishment planning process. [10 marks]
- CLO2  
C4 c) Differentiate the following Distribution Management Centre: [10 marks]  
i. Central Distribution Centre  
ii. Regional Distribution Centre

**QUESTION 4**

CLO3  
C2

- a) Describe forces of globalization. [5 marks]

CLO3  
C3

- b) Interpret the global strategies in international distribution. [10 marks]

CLO3  
C4

- c) Managing the global distribution network is a vital part in international distribution.  
As a player in this industry, compare the situation in international transportation and  
domestic transportation.

[10 marks]

**SOALAN TAMAT**