

SULIT



**KEMENTERIAN PENDIDIKAN TINGGI
JABATAN PENDIDIKAN POLITEKNIK DAN KOLEJ KOMUNITI**

**BAHAGIAN PEPERIKSAAN DAN PENILAIAN
JABATAN PENDIDIKAN POLITEKNIK DAN KOLEJ KOMUNITI
KEMENTERIAN PENDIDIKAN TINGGI**

JABATAN PERDAGANGAN

**PEPERIKSAAN AKHIR
SESI I : 2024/2025**

DPP20013: INTRODUCTION TO INTERNATIONAL BUSINESS

**TARIKH : 23 NOVEMBER 2024
MASA : 8.30 PAGI - 10.30 PAGI (2 JAM)**

Kertas ini mengandungi **TIGA (3)** halaman bercetak.

Struktur (4 soalan)

Dokumen sokongan yang disertakan : Tiada

JANGAN BUKA KERTAS SOALANINI SEHINGGA DIARAHKAN

(CLO yang tertera hanya sebagai rujukan)

SULIT

INSTRUCTION:

This section consists of **FOUR (4) STRUCTURED** questions. Answer **ALL** questions.

QUESTION 1

CLO1

(a) Identify **FIVE (5)** characteristics of the following items:

- i. International Business [5 marks]
- ii. Domestic Business [5 marks]

CLO1

(b) i. Discuss the implication of marketing towards international business activities. [5 marks]

- ii. External environment in the international business is an event beyond the firm control. Elaborate any **THREE (3)** of external environments. [10 marks]

QUESTION 2

CLO1

(a) Describe the following legal system:

- i. Civil law [5 marks]
- ii. Socialist law [5 marks]

CLO1

(b) Explain the following organisational design in the international business with a diagram for each design.

- i. Global corporate form-product [7 marks]
- ii. Global corporate form – functions [8 marks]

QUESTION 3

- CLO2 (a) i. Identify **FIVE (5)** types of non equity modes of entry in international business . [5 marks]
- ii. State **FIVE (5)** advantages of Franchising. [5 marks]
- (b) i. Write down **THREE (3)** benefits of Joint Venture. [9 marks]
- ii. Write down **TWO (2)** drawbacks of Joint Venture. [6 marks]

QUESTION 4

- CLO2 (a) Explain any **TWO (2)** elements of culture. [10 marks]
- CLO2 (b) Write any **THREE (3)** of Hofstede Cultural Dimensions. [15 marks]

END OF QUESTION